

ADDENDUM NO. 1

February 18, 2022

KENT COUNTY WATER AUTHORITY REQUEST FOR PROPOSALS TO:

- 1. ENTER INTO A PUBLIC-PRIVATE PARTNERSHIP AGREEMENT WITH A VIRTUAL NET METERED FACILITY**
- 2. PURCHASE RENEWABLE ENERGY CERTIFICATES (RECs) TO OFFSET 100% OF ELECTRICITY USE**

The following questions were received in writing by the KCWA's consultant, Clean Economy Development, LLC (CED), which was selected to assist the KCWA in the review of the proposals received for the RFPs referenced above. CED has provided answers to the questions received in writing from prospective Proposers. Any changes, corrections, deletions, additions, and insertions resulting from the answered questions shall be and are hereby an integral part of the RFPs to Enter into a Public-Private Partnership Agreement with a Virtual Net Metered Facility (VNM RFP) and Purchase Renewable Energy Certificates (RECs) to Offset 100% of Electricity Use (REC RFP) by KCWA, 1072 Main Street, West Warwick, RI 02893, as fully to the same extents as all other parts. Proposals submitted shall be deemed to include these changes, corrections, deletions, additions, and insertions, and any proposer shall be stopped from asserting non-receipt thereof. General Proposers shall notify such sub-proposers as may be affected by this Addendum.

Q1: To confirm, a respondent can submit one bid that includes an offer addressing the VNM RFP only, the REC RFP only and a combination offer addressing both the VNM and REC RFPs?

A1: Correct.

Q2: Is the 45 page limit mentioned in Article 2.3 specific to the response only and not inclusive to supplemental documents? If not, complying with Article 10.4 will be difficult, especially for projects that are in late-stage development.

A2: Please limit the primary RFP response to 45 pages. Attachments and supplemental information (ex: copy of template Net Meter Credit Agreement, copy of Utility Interconnection documents, etc.) do not need to be attached on the initial submission. Rather, please simply outline what attachments you have for this RFP, and during the review process, if it is determined copies of attachments and/or supplemental information is needed, the KCWA or its consultant will request electronic copies of these documents.

Q3: Regarding Article 2.3.16, can the KCWA please identify the information that may be required by the KCWA?

A3: This item in the RFP is actually requesting Respondents to inform the KCWA what, if any, resources and data that the KCWA may need to provide as part of this RFP and resulting renewable energy project/contract.

Q4: Is there a specific format required for this RFP? Can you please confirm if it's Article 2.3?

A4: There is no specific format required for this RFP, other than the required completion of the “KCWA Renewable Energy RFP – Bid Documents.” These documents are available via email request to jdash@cleaneconomydevelopment.com. Failure to complete these forms will result in an RFP response not to be evaluated. Forms are provided to Respondents in editable documents, however Respondents are to only fill in the required information/values on the form and may not edit or otherwise change any form formatting. Please see Section 2.3.18 of the RFP.

Q5: There have been two similar questions submitted, which are outlined below as 5a and 5b. A single answer is provided to cover both questions.

- a. **Regarding the KCWA’s 3.5 million kWh consumption:**
 - i. **Is the consumption of the KCWA’s new planned headquarters incorporated into this kWh total?**
 - ii. **Is the KCWA’s 3.5 million kWh reflective of recent and upcoming energy efficiency implementations, upcoming facility additions/retirements?**
 - iii. **Is this the 100% of the KCWA’s electric load and is the KCWA seeking specific portions, like 80 or 85% kWh match to ensure that it doesn’t risk paying for excess credits in the future?**
- b. **The total amount of the kWh’s offered in the RFP documents (3,500,000 kWh) appears to be lighter than I would have expected for a water authority serving such a large community as KCWA does. Are the 3,500,000 kWh’s the total usage for the KCWA and, if not, could more of their usage be included in the final award? As a follow up, can the actual NGrid bills for each of the KCWA’s electric accounts be supplied to the RFP bidders?**

A5: The 3,500,000 represents approximately 80% of KCWA’s total, current electricity use. KCWA is intentionally seeking less than 100% of its total use as a way to manage any potential future reductions in electricity use. Specifically, the KCWA is planning on constructing a new headquarters building, to which it is the goal for the building to be as energy efficient as possible, while also hosting an on-site solar facility.

Q6: Regarding Article 7.5, are respondents allowed to submit the sealed proposals in other opaque mediums besides envelopes? Inquiring because of the number of copies required.

A6: Yes.

Q7: There have been two similar questions submitted, which are outlined below as 7a and 7b. A single answer is provided to cover both questions.

- a. **Can the scoring/evaluation point appropriation be provided?**
- b. **In the RFP documents in Article 15, there are eight goals listed (15.1.1 through 15.1.8) as criteria for which the awarding decision will be based upon. If there is a scaling process or ranking of these criteria can that be furnished to the RFP bidders? We are curious to know how much weight would be assigned for a project being located within the KCWA service area as well as how much weight will be given to late-stage development projects. This could affect which of our projects we submit into the RFP.**

A7: The KCWA has not established a numerical or weighted scoring methodology for this RFP. KCWA will work with its selected consultant to develop its scoring process, which will take into account both technical factors (ex: developer experience, project siting, project timing, utility interconnection status, etc.) as well as the long-term economic value to the KCWA.

Q8: To best evaluate the appropriate amount of VNM credits/RECs to allocate, can the KCWA please provide its account numbers?

A8: Yes. Please email jdash@cleaneconomydevelopment.com to receive utility account information.

Q9: Some clarification is needed on Article 12.1.5. This is under Article 12, Selection Criteria for Interview. 12.1.5 just stated “Net Metering and credit structure.” I am assuming that this refers to either of the requested two means of applying a discount to the NMC, i.e. either a % discount taken off the NMC or the sale of the NMC at a fixed rate. If 12.1.5 is referring to anything else, can you please elaborate.

A9: This section of the RFP should read as “*Net metering pricing, structure and savings to KCWA.*”

This Addenda was forwarded to all known recipients of RFP and those present at the Pre-Proposal Conference through email. Physical copies are available at the KCWA Administrative office or available through the KCWA website www.kentcountywater.org.

**THE FOLLOWING PAGES CONSIST OF THE MINUTES OF THE PRE-PROPOSAL
CONFERENCE HELD ON FEBRUARY 1, 2022 (10:00 AM)**

**KENT COUNTY WATER AUTHORITY
REQUESTS FOR PROPOSALS TO:**

**1. ENTER INTO A PUBLIC-PRIVATE PARTNERSHIP AGREEMENT
WITH A VIRTUAL NET METERED FACILITY**

**2. PURCHASE RENEWABLE ENERGY CERTIFICATES (RECs)
TO OFFSET 100% OF ELECTRICITY USE**

PRE-PROPOSAL CONFERENCE – FEBRUARY 1, 2022

The Pre-Proposal Conference for two (2) separate and distinct proposals to Enter into a Public-Private Partnership Agreement with a Virtual Net Metered Facility and Purchase Renewable Energy Certificates (RECs) to Offset 100% of Electricity Use was held at 10:00 a.m., February 1, 2022, per the requirements of the Request for Proposals advertised in the Providence Journal on Thursday, January 20, 2022. Attendance was a mandatory requirement to submit a proposal.

The scope of work for the Remote Net Metering RFP consists of the Kent County Water Authority entering into a long-term contract with a qualified renewable energy company to provide remote net metering utility bill credits to the Kent County Water Authority in accordance with a Public Entity Net Metering Finance Agreement. Kent County Water Authority seeks to obtain remote net metering credits in an amount that best aligns with offsetting up to 100% of its approximate annual electricity use of 3,500,000 kWh. The Authority has established its goal to be powered 100% from renewable energy sources, particularly from newly developed renewable energy sources, while simultaneously utilizing renewable energy as a means to provide both long-term environmental and financial benefits to its ratepayers.

The scope of work for the Renewable Energy Certificate RFP consists of qualified companies providing Kent County Water Authority with Class I Renewable Energy Certificates (RECs) to offset 100% of the Authority's approximate annual use of 3,500,000 kWh. The Authority has established its goal to be powered 100% from renewable energy sources, particularly from newly developed renewable energy sources, while simultaneously utilizing renewable energy as a means to provide both long-term environmental and financial benefits to its ratepayers.

Attendees of the Pre-Proposal conference were as follows:

1. **KCWA**, David L. Simmons, P.E., John Duchesneau, Nicole Campagnone
2. **Green Development LLC**, 2000 Chapel View Boulevard, Suite 500, Cranston, RI 02920, Aiden McCaughey, T: 401-295-4998, E: amm@green-ri.com
3. **Green Development LLC**, 2000 Chapel View Boulevard, Suite 500 Cranston, RI 02920, Matthew Sullivan, T: 401-787-6242, E: ms@green-ri.com
4. **Watershed Solar Development/ISM Solar Development**, 940 Waterman Avenue, East Providence, RI 02914, Russ Maymon, T: 401-644-7869, E: rmaymon@ismgroup.com

5. **Clean Economy Development**, 225 Dyer Street, 2nd Floor, Providence, RI 02903, Julian Dash, T: 401-954-6837, E: jdash@cleaneconomydevelopment.com
6. **Oak Square Partners**, 119 Braintree Street, Suite 604, Boston, MA 02134, John Typadis, T: 617-780-2100, E: john@oaksquarepartners.com
7. **Revity Energy**, 117 Metro Center Boulevard, Suite 1007, Warwick, RI 02886, Corey Palumbo, T: 401-688-6875, E: corey@revityenergy.com

At 10:00AM the pre-proposal conference began by David L. Simmons, P.E., giving a description of what the RFPs entailed.

At this point the Pre-Proposal Conference was opened to questions:

Q: What is the deadline for asking questions on the RFPs?

A: Questions can be asked during the Pre-Proposal Conference but must be followed up in writing with Julian Dash of Clean Economy Development (CED) by the end of the day on February 1, 2022. Any questions received by Julian will be addressed through an Addendum.

Q: How many electric accounts does the KCWA currently have?

A: There are approximately 40 accounts that include the office and maintenance facilities, treatment plants, all pumps and PRV stations.

Q: How will the rankings of Proposers be determined?

A: Weight will be given to brownfields and sites within the KCWA service territory however, in order to avoid putting more weight on something only one Proposer can provide, the KCWA will wait until proposals are received to determine how much weight will be given to the proposal criteria. It is possible that the KCWA will make the scale used to evaluate Proposers public at some point after the public opening of proposals.

The Pre-Proposal Conference was closed at 10:25 a.m.

KENT COUNTY WATER AUTHORITY
PRE-PROPOSAL CONFERENCE

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1-Feb-22
10:00

COMPANY NAME	ADDRESS	PERSON ATTENDING & EMAIL	TELEPHONE #
Green Development LLC	2000 Carpenter View Blvd. Suite 500. Cranston	Aiden McCaughey Aidm@Green-ri.com	401-295-4998
Green Development LLC	2000 Chapel View Blvd Ste 500, Cranston, RI	Matthew Sullivan MS@Green-RI.COM	401-787-6242
WATERSHED SOLAR DEV, ISM SOLAR DEV.	940 WAREMAN AVE E. PROVIDENCE, RI	Russ Maymon R.MAYMON@ISMGROUP.COM	401 644 7869
CLEAN ECONOMY DEVELOPMENT	216 Dyer St 2nd Floor Providence, RI 02905	JULIAN DASH jdash@cleaneconomydevelopment.com	401.954-6857
Oak Square Partners	119 Braintree St, Suite 604 Boston, MA 02184	John Ippolito john@oaksquarepartners.com	617 780 2100
Reivity Energy	117 Metro Center Blvd Ste 1007 Warwick, RI 02886	Corey Colombo Corey@reivityenergy.com	401 688-6875